



**The Holding Company for Chemical Industries
Transport & Engineering Co.
"TRENCO"**



Alex. 03/05/2015

Invitation

Dear Sir,

I'm writing this message in order to bring to your kind attention that Transport & Engineering Co. "TRENCO", an affiliated company of The Egyptian Holding Company for Chemical Industries, and the leading Tires producer in Egypt, is inviting your esteemed company to participate in The International Tender for establishing a new Joint Venture tires production company (JVC) to operate in Alexandria, Egypt. Your esteemed company may participate on the following bases:

- To determine and propose the optimum annual production capacity of the following tire categories:
 - Cars: PCR
 - Light Trucks: LTR
 - Trucks & Busses: TBR
- You may participate in a JVC for PCR & LTR tires' production and/or TBR tires' production.
- To provide complete Know How and Technology.
- To provide continuous technical support, upgrade and development to The JVC for at least 25 (twenty Five) years.
- To propose the share holding percentage of the total capital investment that you are going to acquire and the proposed terms of payment.
- To take part in the responsibility of managing The JVC project until it can run itself.
- To take part in the responsibility of marketing and selling the JVC products as 75% export and 25% local market.
- If you are willing to participate, you are kindly asked to complete the questionnaire form published through Trencos web site (www.trenco-tires.com.eg). You may also find a brief about Trencos, and The Egyptian Tires Market at the same site.
- It is preferred if you have a local agent or a person of contact who will act as the legal representative that will be able to collect the complete tender document of the project at Trencos Purchase Director Office.

If you would like to get any further details don't hesitate to contact us.

Best Regards

Sincerely,

Eng. Fawzy Farahat

Managing Director
"TRENCO"

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